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August 5, 2015

VIA ECF

The Honorable William H. Pauley III United States District Judge Daniel Patrick Moynihan U.S. Courthouse 500 Pearl Street New York, NY 10007-1312

Re: Dial Corporation, et al. v. News Corporation, et al., Case No. 13-cv-06802 (WHP)

Dear Judge Pauley:

Plaintiffs Dial Corporation, *et al.*, submit this letter pursuant to this Court's Individual Practices III.A. requesting a pre-motion conference regarding Plaintiff's request that deposition and trial testimony given in Prior Lawsuits against News¹ ("Prior Testimony") may be treated as if the testimony had been given in this matter. Plaintiffs have named in Exhibit A to this letter the individuals whose Prior Testimony is at issue.²

Federal Rule of Civil Procedure 32(a) permits a deposition given in a prior action to "be used in a later action involving the same subject matter between the same parties, or their representatives or successors in interest, to the same extent as if taken in the later action," where the party against whom the deposition is used "was present or represented at the taking of the deposition or had reasonable notice of it." *See* Fed. R. Civ. P. 32(a)(1)(A), 32(a)(8).

¹ The Prior Lawsuits shall include: FloorGraphics v. News America Marketing In-Store Services, Inc., No. 04-cv-3500 (D.N.J.); Insignia Systems, Inc. v. News America Marketing In-Store, Inc., No. 04-cv-4213 (D. Minn.); Valassis Comm'cns, Inc. v. News America, Inc., 2:06-cv-10240 (E.D. Mich.) and No. 07-706645 (Wayne Ct. Cir. Ct., Mich.).

² Plaintiffs reserve the right to supplement the list of individuals in Exhibit A.

News will likely take the position that the rule requires that the later action be "between the same parties." Id. But New York courts have explicitly rejected this strict interpretation and adopted a more "liberal" rule. In the Southern District of New York, both depositions and trial testimony are admissible where "the depositions and testimony at the prior ... action are relevant and material and ... the issues in the plaintiff's cause of action against the defendant are substantially the same, and ... the defendant had an adequate opportunity to and did cross-examine the witnesses in the [prior] action with the same motive and interest." Hertz v. Graham, 23 F.R.D. 17, 22-23 (S.D.N.Y. 1958) (ordering that the plaintiff would be allowed to offer into evidence depositions taken in prior litigation involving different plaintiffs). See also Rivera v. Am. Exp. Lines, 13 F.R.D. 27, 28 (S.D.N.Y. 1952) (allowing depositions taken by a defendant vessel prior to the commencement of another action against another vessel with which it collided to be offered into evidence by a plaintiff seaman because "same set of facts and circumstances operated to bring about the collision, which resulted in damage to the vessels and the injuries to the plaintiff"); S.W. v. City of New York, No. 09-CV-1777, 2012 WL 1100906, at *2-3 (E.D.N.Y. Apr. 2, 2012) (affirming order of magistrate judge permitting use of prior deposition testimony because "the City's motive in deposing witnesses would have been the same in both: to cross-examine the state witnesses and develop a record with its own witnesses demonstrating that its foster care system was not plagued by the problems alleged"). The rule is the same for trial testimony as for depositions. Hertz, 23 F.R.D. at 25 ("Trial testimony, subject to all the safeguards of the courtroom, and conducted with all the formal procedures, if anything, is an even more reliable means of getting at the truth.").

The Prior Testimony satisfies the requirements of Rule 32(a) and the *Hertz* decision. Use of prior deposition and trial testimony in this action will help expedite trial, and minimize the expenditure of financial resources on both sides. Resolution of this issue is necessary at this juncture to permit the parties to determine if additional deposition discovery is necessary in this action.

The parties met and conferred on this issue during discovery, which process resulted in entry of the Stipulation and Proposed Order Re: Prior Testimony at Dkt. No. 229. Pursuant to that Stipulation, "in the event that this Court should find in some future ruling that Rule 32(a)(8) is inapplicable and that Plaintiffs therefore may not use the Prior Testimony in this action, Defendants will not object on timeliness grounds to Plaintiffs seeking, in advance of trial, to take depositions of any witnesses who gave Prior Testimony. By this Stipulation Plaintiffs do not in any way concede that Rule 32(a)(8) is inapplicable." By this letter, Plaintiffs ask the Court to consider their request for a ruling that Rule 32(a)(8) does apply to the Prior Testimony.

To be clear, by this motion Plaintiffs merely intend to establish that the Prior Testimony may be treated as if it had been taken in this matter. Any other issues related to the use or admissibility of such testimony may be resolved in due course.

Sincerely,

/s/ Lindsey Godfrey Eccles
Lindsey Godfrey Eccles

cc: Counsel of Record (via electronic mail)

EXHIBIT A

Deposition Testimony:

Witness	Matter	Date
Dudley Carpenter	FloorGraphics v. News America Marketing In- Store Services, Inc., No. 04-cv-3500 (D.N.J.)	Jan. 10, 2007
Candace A. Hamilton	FloorGraphics v. News America Marketing In- Store Services, Inc., No. 04-cv-3500 (D.N.J.)	Nov. 3, 2006
George Leonard Rebh	FloorGraphics v. News America Marketing In- Store Services, Inc., No. 04-cv-3500 (D.N.J.)	All
Elaine Mozzetti	Valassis Comm'cns, Inc. v. News America, Inc., 2:06-cv-10240 (E.D. Mich.) and No. 07-706645 (Wayne Ct. Cir. Ct., Mich.).	Aug. 2, 2007
Debra Lucidi	Valassis Comm'cns, Inc. v. News America, Inc., 2:06-cv-10240 (E.D. Mich.) and No. 07-706645 (Wayne Ct. Cir. Ct., Mich.).	Oct. 30, 2008
Pamela Menks Wesson	Insignia Systems, Inc. v. News America Marketing In-Store, Inc., No. 04-cv-4213 (D. Minn.)	Nov. 24, 2009
John Thompson	Valassis Comm'cns, Inc. v. News America, Inc., 2:06-cv-10240 (E.D. Mich.) and No. 07-706645 (Wayne Ct. Cir. Ct., Mich.).	Nov. 10, 2008
Thomas Wilkolak	Insignia Systems Inc. v. News America Marketing In-Store, Inc. and Albertsons Inc., No. 04-cv-4213 (D. Minn.); News America Marketing In-Store, Inc. v. Insignia Systems, Inc., No. 03-cv-8555 (S.D.N.Y.)	July 2, 2008; July 15, 2004; Oct. 1, 2008
Victor Tororici	Insignia Systems Inc. v. News America Marketing In-Store, Inc. and Albertsons Inc., No. 04-cv-4213 (D. Minn.); News America Marketing In-Store, Inc. v. Insignia Systems, Inc., No. 03-cv-8555 (S.D.N.Y.)	Aug. 20, 2002; June 25, 2008
Jennifer Propsom	Insignia Systems Inc. v. News America Marketing In-Store, Inc. and Albertsons Inc., No. 04-cv-4213 (D. Minn.); News America Marketing In-Store, Inc. v. Insignia Systems, Inc., No. 03-cv-8555 (S.D.N.Y.)	June 7, 2002; Sept. 10, 2010
Scott Drill	Insignia Systems Inc. v. News America Marketing In-Store, Inc. and Albertsons Inc., No. 04-cv-4213 (D. Minn.); News America	July 15, 2004; Aug. 7,

	Marketing In-Store, Inc. v. Insignia Systems,	2008;
	<i>Inc.</i> , No. 03-cv-8555 (S.D.N.Y.)	Aug. 8,
		2008
Alexander Garofalo	Insignia Systems Inc. v. News America	Aug. 5,
	Marketing In-Store, Inc. and Albertsons Inc., No.	2008
	04-cv-4213 (D. Minn.)	
Robert Recchia	Valassis Comm'cns, Inc. v. News America, Inc.,	Nov. 12,
	2:06-cv-10240 (E.D. Mich.)	2008
Karl Ball	Insignia Systems, Inc v. News America	Dec. 11,
	Marketing In-Store, Inc. and Albertson's Inc.,	2009
	No. 04-4213 (D. Minn.)	
Robert Emmel	Valassis Communications, Inc. v. News America	March 9,
	Marketing Inc., No. 07-706645-CZ (Mich. Cir.	2009^3 ;
	Ct. Wayne County);	
	Insignia Systems Inc. v. News America	Jan. 15-
	Marketing In-Store, Inc. and Albertsons Inc., No.	16, 2008
	04-cv-4213 (D. Minn.)	

Trial Testimony:

Witness	Matter	
George Leonard Rebh	FloorGraphics v. News America Marketing In-Store	
	Services, Inc., No. 04-cv-3500 (D.N.J.); Valassis	
	Communications, Inc. v. News America Marketing Inc., No.	
	07-706645-CZ (Mich. Cir. Ct. Wayne County).	
Robert Emmel	FloorGraphics v. News America Marketing In-Store	
	Services, Inc., No. 04-cv-3500 (D.N.J.)	
Gary Henderson	FloorGraphics v. News America Marketing In-Store	
	Services, Inc., No. 04-cv-3500 (D.N.J.)	
Robert Recchia	Valassis Communications, Inc. v. News America Marketing	
	Inc., No. 07-706645-CZ (Mich. Cir. Ct. Wayne County)	
Christine Andrews Hall	Valassis Communications, Inc. v. News America Marketing	
	Inc., No. 07-706645-CZ (Mich. Cir. Ct. Wayne County)	
Alan Schultz	Valassis Communications, Inc. v. News America Marketing	
	Inc., No. 07-706645-CZ (Mich. Cir. Ct. Wayne County)	
Debra Lucidi	Valassis Communications, Inc. v. News America Marketing	
	Inc., No. 07-706645-CZ (Mich. Cir. Ct. Wayne County)	

³ Referenced in *Valassis Communications, Inc. v. News America Marketing Inc.*, No. 07-706645-CZ (Mich. Cir. Ct. Wayne County), Trial Tr. P. 59, 6/18/09.